



Established in the Netherlands as of 2014, QY Moulding B.V. is now located in High Tech Campus Eindhoven. As a daughter company of a mature technological development and manufacture Chinese Corporate Quanyun. QY Moulding strives to develop European market in injection moulding industry and is responsible for customer liaison and after sales services.

international SALESMANAGER

To further expand our international business into Europe, we are looking for an International Sales Manager. The main objective is to grow our business in the Netherlands and Germany by developing the market.

Key responsibilities

- Implement and develop our growth strategy
- Develop new markets and establish new sales channels
- Represent our company at (international) trade fairs and network events

Job requirements

- Bachelor's degree, several years of experience, international sales experience, new business
- Self-starter, skilled in closing deals, high energy, getting things done, networker, results orientated
- Customer focused: Research the needs of the customer and act upon those needs.
- Excellent communication skills in English, German, and Dutch
- Good expressive skills: able to express thoughts and ideas comprehensively, both verbal and written.
- Communicate in a way that the listener will understand.
- Maintain generally accepted social and ethical norms in activities that have to do with the job (careful and adequate).
- In addition, someone who can keep the information confidential.
- Familiar with related technical products, preferably within the plastic moulding and injection moulding industries.

What we offer

- A position at an innovative and ambitious company with a factory in China
- A culture that allows for personal input and development
- Competitive salary with good perks
- Office at the High Tech Campus, The Netherlands

How to apply

Send your application (CV and motivation letter) to info@qymoulding.com or by mail to QY Moulding B.V., High tech campus 10 5656 AE Eindhoven, the Netherlands.